

PROFESSIONAL QUALIFICATIONS OF SCOTT H. GALLANT, SRA, CSA-G

EXPERIENCE: **SCOTT H. GALLANT & ASSOCIATES, INC.** (1993-Present)
PRESIDENT
Real estate valuations of cooperatives, condominiums, 1-4 family houses, apartment houses, mixed-use properties and industrial buildings.

PETER L. ZACHARY & ASSOCIATES, INC. (1990-1993)
ASSISTANT VICE PRESIDENT
Real estate valuations of cooperatives, condominiums, 1-4 family houses, apartment houses, mixed-use properties and industrial buildings.

BRYAN P. GAY & ASSOCIATES, INC. (1986-1990)
FIELD APPRAISER
Real estate valuations of cooperatives, condominiums, 1-4 family houses, apartment houses, mixed-use properties and industrial buildings.

BROWN & WILLIAMSON, INC. (1985-1986)
MANUFACTURERS REPRESENTATIVE
Acted as a liaison for multinational corporation in NY metropolitan area.

PROFESSIONAL DESIGNATIONS: MAI Member of the Appraisal Institute
SRA Member of the Appraisal Institute
CSA-G Member of the Columbia Society of RE Appraisers

INSTRUCTOR: New York State Certified General Appraisal Instructor - #I-302

CERTIFICATION: New York State Certified General Real Estate Appraiser - #46000017461

LICENSE: New York State Licensed Notary Public

EXPERT WITNESS: Qualified and retained as an expert witness in New York State Supreme Court (Kings, Richmond & New York counties)

EDUCATION: State University of New York at Stonybrook (1981-1985)
Degree: Bachelor of Arts in Economics; Minor: Business

MEMBER: Appraisal Institute (SRA)
Columbia Society of Real Estate Appraisers, Past Board of Governors
Real Estate Board of New York
Omicron Delta Epsilon Economic Honor Society

REAL ESTATE EDUCATION:

- 2015** Capstone
- 2010** General Appraiser Report Writing and Case Studies
- 2009** Business Practices and Ethics
National USPAP Update Course (updated as required)
Navigating the 1004MC
Advanced Sales Comparison & Cost Approaches
- 2008** General Market Analysis and Highest & Best Use
- 2007** Market Analysis for Real Estate Investment and Development
The NYC Development Process – The Role of the Appraiser Consultant
Online Using Your HP12C Financial Calculator
Online Analyzing Distressed Real Estate
Institutional Fraud
Real Estate Investments and Alternative Investments
- 2006** National USPAP Update Course (updated as required)
- 2004** Attacking and Defending an Appraisal in Litigation II
Business Ethics (updated as required)
Case Studies in Partnership and Common Tenancy Valuation
Overview of Negotiation, Mediation and Appraisal and Arbitration I
- 2003** Building Inspection and Evaluation for Appraisal Purposes
Land Valuation Adjustment Procedures
Scope of Work: Expanding Your Range of Services
- 2001** EDI, the Internet and the Appraiser
HUD/FHA Property Appraisal Quality Review Issues
Litigation Skills for the Appraiser
NYC Market Fundamentals – Leasing and Sales
Real Estate Disclosure
- 1999** Appraising Local Retail Property
Online Internet Search Strategies for RE Appraisers
Valuation of REITS & Businesses
- 1998** Co-op Valuation for Mortgage Financing
- 1995** Advanced Applications Seminar
Dynamics of Office Building Valuation Seminar
- Prior** Introduction to Residential Properties
- Years:** Applied Residential Property Valuation
Principles of Income Producing Appraising
Advanced Income Analysis & G3 Advance Income Property Analysis
HP 12C Real Estate Appraising Seminar
Standards of Professional Practice (USPAP) (Renewed As Required)

All Appraisal Institute requirements for continuing education are completed